ELCA CHURCHWIDE ORGANIZATION 2014 OPERATING RESULTS SUMMARY FOR THE TWELVE MONTHS ENDING JANUARY 31, 2015

The churchwide organization of the Evangelical Lutheran Church in America had total operating revenue and support of \$71.5 million for the twelve-month period ended January 31, 2015, \$1.1 million greater than expenses of \$70.3 million. Net revenue over expenses is favorable to the period budget by \$1.1 million, but \$1.8 million less than the twelve months ending January 31, 2014.

Revenue totaled \$67.4 million for the twelve-month period compared with \$70.8 million the previous year, a decrease of \$3.3 million or 4.7 percent. In addition, \$4.0 million in support was released from restriction or designation during the period. Total revenue and support for the twelve-month period of \$71.5 million was favorable to the budget by \$0.9 million or 1.3 percent, and constituted a decrease of \$0.9 million or 1.2 percent from the previous year. Expenses related to the current operating fund of \$70.3 million were below the authorized unit spending plans by \$0.2 million, and constituted an increase of \$0.9 million from the previous year.

Income from congregations through synods in the form of Mission Support income for the twelve months was \$48.4 million, favorable to the revised budget by \$0.4 million although representing a decrease of \$0.3 million or less than 1.0 percent compared to last year. The revised annual Mission Support budget for 2014 of \$48.0 million is \$0.8 million or 1.5 percent lower than the amount received in 2013.

Other unrestricted and temporarily restricted revenue and support available for the budgeted operations of the church amounted to \$23.0 million compared with \$23.6 million in the previous year. Income from Vision for Mission of \$1.5 million and Global Church Sponsorship (including missionary sponsorship) of \$3.2 million both exceeded prior year results. Endowment distributions of \$2.6 million resulted in favorable variances to both the current year budget and prior year. Income from bequests and trusts of \$2.8 million and investment income of \$2.8 million were favorable to the budget but lagged prior year results. The Mission Investment Fund provided grant support of \$1.8 million to the churchwide organization. Additionally, other income of \$4.4 million was received during the fiscal year.

Total contributions to ELCA World Hunger for the twelve months were \$19.3 million, favorable to the budget by \$0.3 million and prior year by \$0.6 million. The ELCA Malaria Campaign received gifts of \$2.8 million in the twelve months ending January 31, 2015, and has raised \$13.8 million campaign-to-date. ELCA members and partners contributed \$6.1 million for Lutheran Disaster Response in the twelve-month period, primarily in support of general undesignated programs and ongoing recovery efforts from Hurricane Sandy.

Always Being Made New: The Campaign for the ELCA has raised \$48.2 million in revenue and commitments to date in its five-year, comprehensive campaign. This amount represents 24.4 percent of the total goal of \$198 million by January 31, 2019. In addition to results reported above, strong response to date has been in the areas of New Congregations, Fund for Leaders, Global Church-International Leaders: Women and Missionaries/Young Adults in Global Mission.

EVANGELICAL LUTHERAN CHURCH IN AMERICA CURRENT OPERATING FUNDS SUMMARY OF REVENUE AND EXPENSES

(In Thousands)

| | | | | | | | Year-to-Date Variance | | | |
|--|----------------|--------|----------------|--------|----------------|---------|------------------------------------|----------|--|---------|
| | 2014 ACTUAL | | 2014 BUDGET | | 2013 ACTUAL | | ACTUAL vs BUDGET Favorable/(Unfav) | | CURRENT YEAR vs PRIOR YEAR Favorable/(Unfav) | |
| REVENUE | | | | | | | | | | |
| UNRESTRICTED | | | | | | | | | | |
| Mission Support | \$ | 48,409 | \$ | 48,000 | \$ | 48,754 | \$ | 409 | \$ | (345) |
| Other | | 10,575 | | 8,434 | | 12,447 | | 2,141 | | (1,872) |
| Total Unrestricted | | 58,984 | | 56,434 | | 61,201 | | 2,550 | | (2,217) |
| TEMPORARILY RESTRICTED | | | | | | | | | | |
| Designated Gifts | | 5,457 | | 5,425 | | 5,434 | | 32 | | 23 |
| Other | | 3,001 | | 3,166 | | 4,156 | | (165) | | (1,155) |
| Total Restricted | | 8,458 | | 8,591 | | 9,590 | | (133) | | (1,132) |
| TOTAL REVENUE | \$ | 67,442 | \$ | 65,025 | \$ | 70,791 | \$ | 2,417 | \$ | (3,349) |
| DESIGNATED AND RESTRICTED FUNDS RELEASED | | 4,009 | | 5,517 | | 1,558 | | (1,508) | | 2,451 |
| TOTAL OPERATING REVENUE AND SUPPORT | | 71,451 | | 70,542 | | 72,349 | | 909 | | (898) |
| LESS TOTAL EXPENSES | \$ | 70,346 | \$ | 70,542 | \$ | 69,442 | \$ | 196 | \$ | (904) |
| NET BEFORE CHURCH COUNCIL | | | | | | | | | | |
| DESIGNATED FUNDS | \$ | 1,105 | \$ | - | \$ | 2,907 | \$ | 1,105 | \$ | (1,802) |
| LESS: CHURCH COUNCIL ALLOCATIONS | | | | | | | | | | |
| MISSION DEVELOPMENT FUND TRANSFER | | 338 | | - | | 2,481 | | (338) | | 2,143 |
| CHURCH COUNCIL DESIGNATED FUNDS | | | | - | | 5,000 | | <u>-</u> | | 5,000 |
| NET REVENUE OVER (UNDER) EXPENSES | \$ | 767 | \$ | | ¢ | (4.574) | \$ | 767 | \$ | 5,341 |
| MET REVENUE OVER (UNDER) EAFENSES | Φ | /0/ | Φ | | Þ | (4,574) | φ | /0/ | φ | 5,341 |

EVANGELICAL LUTHERAN CHURCH IN AMERICA CURRENT OPERATING FUNDS REVENUE SUMMARY

| | | | | | | | | Year-To-Da | ite Vari | iance | |
|--|----------------|------------|--------|------------|----|------------|----|---------------------|----------|---------------------|--|
| | | | | | | | A | ACTUAL vs. | CUI | RRENT YEAR | |
| | 2014 ACTUAL | | 2014 | | | 2013 | | BUDGET | | vs. PRIOR YEAR | |
| | | | BUDGET | | | ACTUAL | | Favorable/(Unfavor) | | Favorable/(Unfavor) | |
| UNRESTRICTED | | | | | | | | _ | | | |
| Mission Support | \$ | 48,408,510 | \$ | 48,000,000 | \$ | 48,753,879 | \$ | 408,510 | \$ | (345,369) | |
| Vision for Mission | | 1,459,278 | | 1,400,000 | | 1,378,141 | | 59,278 | | 81,137 | |
| Investment Income | | 2,835,837 | | 1,427,300 | | 2,871,406 | | 1,408,537 | | (35,569) | |
| Bequests and Trusts | | 1,562,614 | | 1,225,000 | | 3,581,326 | | 337,614 | | (2,018,712) | |
| Endowment | | 846,050 | | 776,062 | | 760,640 | | 69,988 | | 85,410 | |
| Rent | | 1,600,977 | | 1,556,262 | | 1,601,373 | | 44,715 | | (396) | |
| Other | | 2,270,567 | | 2,049,350 | | 2,253,798 | | 221,217 | | 16,769 | |
| Total Unrestricted | | 58,983,833 | | 56,433,974 | | 61,200,563 | | 2,549,859 | | (2,216,730) | |
| TEMPORARILY RESTRICTED | | | | | | | | | | | |
| Global Church Sponsorship | | 3,192,142 | | 3,200,000 | | 2,952,956 | | (7,858) | | 239,186 | |
| Bequests and Trusts | | 1,251,123 | | 1,525,000 | | 1,871,722 | | (273,877) | | (620,599) | |
| Endowment | | 1,720,176 | | 1,640,757 | | 1,572,953 | | 79,419 | | 147,223 | |
| Unit-Designated Gifts | | 464,899 | | 425,000 | | 480,553 | | 39,899 | | (15,654) | |
| Mission Investment Fund | | 1,800,000 | | 1,800,000 | | 2,000,000 | | - | | (200,000) | |
| Grants | | 30,036 | | - | | 712,500 | | 30,036 | | (682,464) | |
| Total Restricted | | 8,458,376 | | 8,590,757 | | 9,590,684 | | (132,381) | | (1,132,308) | |
| TOTAL REVENUE | ¢ | 67,442,209 | \$ | 65,024,731 | \$ | 70,791,247 | \$ | 2,417,478 | \$ | (3,349,038) | |
| TOTAL REVENUE | Ψ | 07,442,209 | Ψ | 03,024,731 | Ψ | 70,771,247 | Ψ | 2,417,476 | Ψ | (3,347,038) | |
| Total Designated and Restricted Funds Released | | 4,008,807 | | 5,517,009 | | 1,557,700 | | (1,508,202) | | 2,451,107 | |
| | | | | | | | | | | | |
| TOTAL OPERATING REVENUE AND SUPPORT | \$ | 71,451,016 | \$ | 70,541,740 | \$ | 72,348,947 | \$ | 909,276 | \$ | (897,931) | |

2nd Close

EVANGELICAL LUTHERAN CHURCH IN AMERICA CURRENT OPERATING FUNDS ACTUAL EXPENSES VS. SPENDING AUTHORIZATION

| | 2014 ACTUAL EXPENSES | 2014 SPENDING HORIZATION | Variance Favorable (Unfavorable) | Percent of Actual to Budget |
|--|----------------------------|--------------------------------|--|-----------------------------------|
| UNITS | _ | | (5 1111 1111 11) | |
| Congregational and Synodical Mission | 27,113,207 | 27,298,650 | 185,443 | 99.32% |
| Global Mission | 13,521,292 | 14,315,222 | 793,930 | 94.45% |
| Mission Advancement | 4,947,192 | 5,613,990 | 666,798 | 88.12% |
| OFFICES | | | | |
| Presiding Bishop | 5,728,337 | 5,649,257 | (79,080) | 101.40% |
| Treasurer | 8,048,430 | 8,285,189 | 236,759 | 97.14% |
| Secretary | 3,860,614 | 4,019,375 | 158,761 | 96.05% |
| OTHER | | | | |
| General Treasury | 227,651 | 151,200 | (76,451) | 150.56% |
| Retiree Minimum Health Obligation | 4,000,000 | 2,500,000 | (1,500,000) | 160.00% |
| Depreciation | 2,899,724 | 2,342,135 | (557,589) | 123.81% |
| Strategic Initiatives | - | 366,722 | 366,722 | 0.00% |
| TOTAL OPERATING EXPENSES | \$ 70,346,447 | \$ 70,541,740 | 195,293 | 99.72% |
| CHURCH COUNCIL ALLOCATIONS | | | | |
| Mission Development Fund Transfer Church Council Designated Funds | 337,614 | | | |
| TOTAL EXPENSES and ALLOCATIONS | \$ 70,684,061 | | | |

2nd Close

EVANGELICAL LUTHERAN CHURCH IN AMERICA ELCA WORLD HUNGER SUMMARY OF REVENUE AND EXPENSE

| | | | | | Income and Expense Variances Favorable (Unfavorable) | | | | |
|---|----|------------|------------------|----|--|------------------------------|-----------|--|--|
| | | Actual | Budget | A | Actual Vs. Budget | Current Vs. Previous Year | | | |
| Beginning Balance | \$ | 2,016,811 | | | | | | | |
| Income: | | | | | | | | | |
| Direct Giving | \$ | 16,835,007 | \$ 17,750,000 | \$ | (914,993) | \$ | (5,621) | | |
| Endowments and Donor Requested Payments | | 575,878 | 450,000 | | 125,878 | | 81,281 | | |
| Bequests, Miscellaneous | | 1,909,644 | 800,000 | | 1,109,644 | | 561,769 | | |
| Total Income | | 19,320,529 | 19,000,000 | | 320,529 | | 637,429 | | |
| Expense: | | | | | | | | | |
| Global Mission | | 13,361,169 | 13,387,470 | | 26,301 | | 492,393 | | |
| Congregational and Synodical Mission | | 2,782,497 | 3,017,245 | | 234,748 | | 634,167 | | |
| Mission Advancement | | 2,257,480 | 2,595,285 | | 337,805 | | (219,180) | | |
| Total Expense | | 18,401,146 | 19,000,000 | | 598,854 | <u>-</u> | 907,380 | | |
| Net | \$ | 919,383 | \$ - | \$ | 919,383 | \$ | 1,544,809 | | |
| Ending Balance | \$ | 2,936,194 | | | | | | | |

2nd Close

EVANGELICAL LUTHERAN CHURCH IN AMERICA ELCA MALARIA CAMPAIGN

SUMMARY OF REVENUE AND EXPENSE

| | Actual | | Budget | /ariance ble (Unfavorable) | Campaign To Date | | |
|-----------------------------|--------|-----------|-----------------|-------------------------------|---------------------|------------|--|
| Beginning Balance | \$ | 4,767,822 | | | | | |
| | | | | | | | |
| Income | | | | | | | |
| Direct Giving | | 2,809,628 | 3,000,000 | (190,372) | | 13,561,625 | |
| Endowment and Miscellaneous | | 4,500 | - | 4,500 | | 226,819 | |
| Total Income | \$ | 2,814,128 | \$ 3,000,000 | \$ (185,872) | \$ | 13,788,444 | |
| Expense | | | | | | | |
| Global Mission | | | | | | | |
| Program Grants | | 2,133,683 | 2,585,369 | 451,686 | | 6,782,354 | |
| Capacity Building | | 33,370 | 127,223 | 93,853 | | 383,540 | |
| Program Coordination | | 341,786 | 347,020 | 5,234 | | 1,047,856 | |
| Mission Advancement | | | | | | | |
| Interpretation/Coordination | | 121,775 | 126,462 | 4,687 | | 644,439 | |
| Fundraising | | 303,964 | 366,250 | 62,286 | | 1,216,495 | |
| Total Expense | \$ | 2,934,578 | \$ 3,552,324 | \$ 617,746 | \$ | 10,074,684 | |
| Net | \$ | (120,450) | \$ (552,324) | \$ 431,874 | | | |
| Ending Balance | \$ | 4,647,372 | | | | | |